

# **FIGHTING CHANCE**

**ANNUAL REPORT  
2011/2012**

**FIGHTING CHANCE**

IS A NOT FOR PROFIT ORGANISATION WHICH EXISTS TO CREATE OPPORTUNITIES FOR SCHOOL LEAVERS AND ADULTS WITH DISABILITIES IN AUSTRALIA.

THE GROUP OF PEOPLE WE SUPPORT ARE DISPROPORTIONATELY UNEMPLOYED, LIVE IN POVERTY AT HIGHER RATE THAN IN ANY OTHER DEVELOPED NATION, AND EXPERIENCE ENDEMIC SOCIAL ISOLATION IN OUR OTHERWISE PROSPEROUS NATION, SIMPLY BECAUSE THEY HAVE A DISABILITY.

FIGHTING CHANCE EXISTS TO CHANGE THIS.

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## INTRODUCTION

### LETTER FROM CEO LAURA O'REILLY

It is my great pleasure to write to you at the end of what has been a phenomenal year of growth and advancement for Fighting Chance, and to present to you, our supporters and donors, an overview of the exciting and important work we have been doing in the last twelve months.

On the first day of the past financial year, back in December 2011, the path ahead was uncertain. It must be remembered that on 1 December, Fighting Chance had only been in existence as a serious, service-providing organization for 12 months and, while good progress had been made to that point, the future for the organisation remained far from clear. We were forecasting that we would need to significantly increase our income if we were to stay afloat, and no one was certain that this could be done. More significantly, it remained unclear whether the programs we had started in 2010/11, and which we would be developing in the coming year, would work.

At the end of this period, I am happy to report that 2011/12 turned out to be a year of huge success and growth for Fighting Chance. Program participation more than doubled across the year, and by year-end we were welcoming 15 people with disabilities into our weekly programs. Our total income for the year increased by 64.2% on 2010/11, and we used this significant increase in our resources to expand and develop our programs. Importantly, our supporter network has more than doubled in the past year in terms of event attendance, social networking and database reach. Finally, the number of staff in paid employment at Fighting Chance has increased from three to eight across the past year, of whom two staff members are in full-time care roles and five have disabilities.

The most important aspect of the success of 2011/12 relates to program development. Fighting Chance is an organisation that lives and breathes person-centeredness, so when we stepped out on this journey a few years ago we were not certain how our programs would look. We knew we wanted to provide world-class post-school options to adults with profound and severe disabilities, and our instinct was that adults should be in employment, but the rest was hazy. We

wanted to develop the programs organically, and in response to the needs of the people we were serving.

2011/12 has been about undertaking that process. We started the year with a few ideas around the types of social enterprises we should be pursuing, but much of 2011/12 was spent trying, reviewing and refining these ideas in partnership with our interns. We go into 2013 ready to vigorously implement two very clear social enterprise ideas, which have developed out of the work and experiences of our interns. The downside to this organic process of program development was that wrong turns have been taken in 2011/12, and we thank the interns and their families for bearing with us while we settled on the best ideas. But with that hard work behind us, the future is very bright.

Finally, it's important to say that none of the progress we have experienced in the last year would have been possible without all of the people who have thrown their weight behind us. To everyone who has listened to our message of a hopeful future for some of our society's most vulnerable people, and who have acted to help us make it a reality, we say thanks.

In particular I want to thank Fighting Chance's voluntary Board and Executive Committees, who are the collective engine of our organisation and who do all of the hard labour involved in keeping us running.

I also want to thank everyone who has donated money to our cause, or have come along to our events. You are our lifeblood. I would particularly like to thank the foundations who have supported us this year – the Coca Cola Foundation, Sisters of Charity Foundation, QBE, Wilsons HTM, James N. Kirby Foundation, ClubsNSW, Mary Mackillop Foundation, ANZ Trustees, as well as Warringah, Mosman and Manly Councils. The collective donations made by these incredible organisations have amounted to over 20% of our annual revenue and has allowed us to directly fund our programs, buy vital assistive technology and equipment, and provide opportunities for people with disabilities.

Without these organisations the scope of what we could do this year would have been profoundly diminished. Thank you to you all.

I would like to end by briefly looking ahead to 2013. If the last year was good, the next year will be great. 2013 will be the year that we capitalize on the hard work that has been done to date, and begin turning the momentum we have gained into huge impact in the disability sector. We will be increasing program attendance again and launching two social enterprises. It's going to be an amazing year and I look forward to going on the journey with you all.

Thank you, once more, to every one of you who have supported and contributed to our work in 2011/12, and we look forward to walking beside you again in 2013 as we help create a brighter future for Australians with disabilities.

Yours sincerely

*L O'Reilly*  
Laura O'Reilly



"OUR  
TOTAL INCOME FOR THE YEAR  
INCREASED BY 64.2% ON 2010/11,  
AND WE USED THIS SIGNIFICANT  
INCREASE IN OUR RESOURCES  
TO EXPAND AND DEVELOP OUR  
PROGRAMS"



## Our Story

The story of Fighting Chance really begins in 1989, with the birth into a very average Australian family of a tiny premature baby. Due to complications associated with his early birth, Shane O'Reilly suffered brain damage so severe that he almost died. As he recovered and began to grow, it became clear that Shane had Cerebral Palsy.

While some might think that Shane had been dealt a rough hand, in fact he was very lucky. He was born to parents who gave up jobs and homes to pursue high quality services for him, and he had two older siblings who, as adults, decided that

the lack of appropriate adult services available for Shane was unacceptable in a prosperous country like Australia.

In early 2011, Laura and Jordan O'Reilly began the work of building an organisation that would provide the high-quality services so desperately needed by Shane, and by the other tens of thousands of Australians with profound and severe disabilities just like him. The work of Fighting Chance was based on the O'Reilly family's observation that Shane had no prospect of employment, despite being very bright, and was completely excluded

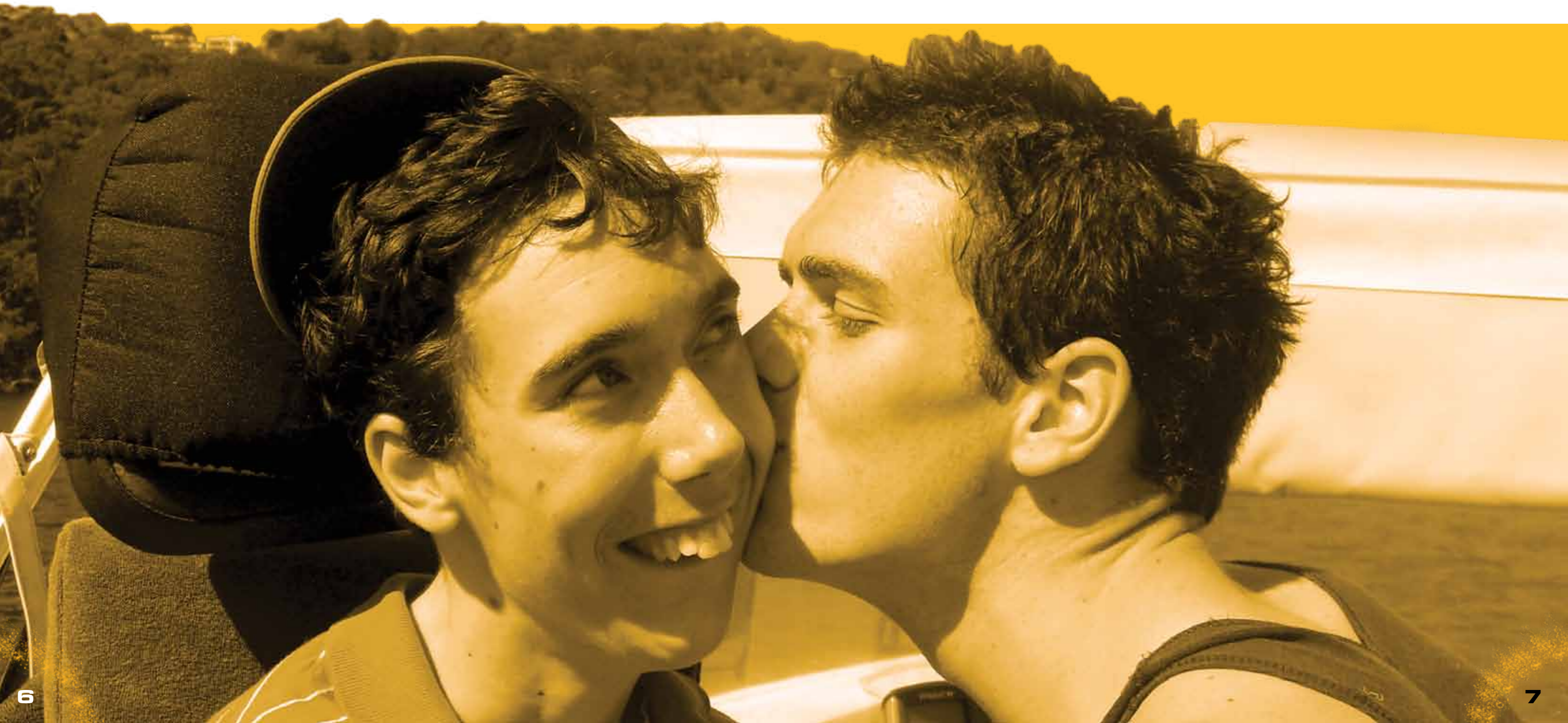
from most of the social activities taken for granted by young people in their 20s.

Fighting Chance was started to create the opportunities for employment and social activity that Shane, and others like him, so badly needed. Our mission is to create world-class post-school options which give adults with disabilities in our society the opportunities they deserve.

Tragically Shane died in July 2011, just weeks before the launch of Fighting Chance's flagship employment project, the Enterprise Program. But

the work of Fighting Chance goes on. We continue to strive to think laterally about the projects we start, and develop world-class services that meet the needs of our participants.

To date, our most exciting work has been around the Enterprise Program, which takes an innovative approach to the issue of endemic unemployment amongst people with profound and severe disabilities. The Enterprise Program is starting tailor-made, purpose-designed businesses which will give all people with disabilities the opportunities that they need to use their abilities in the workplace.







**WE** ARE AN ORGANISATION  
**CREATING**  
**OPPORTUNITIES** FOR  
 PEOPLE WITH PHYSICAL  
 DISABILITIES.



FIGHTING CHANCE AUSTRALIA IS A  
 YOUTH LED CHARITY WORKING TOWARDS  
 A BETTER FUTURE FOR PHYSICALLY  
 CHALLENGED AUSTRALIANS

## Vision and Mission

### OUR VISION

Create a world for people with disabilities where each individual lives a life without limits.

### OUR MISSION

Pioneer innovative employment opportunities and fulfilling life experiences for people with physical disabilities.

### WE ARE COMMITTED TO.....

- Equality
- Inclusion
- Innovation
- Transparency

## Board of Directors and Executive

### BOARD OF DIRECTORS

Justice Stephen Rothman (AM) (Chairman)  
 Nicki Ashton  
 Tim Moore  
 Peta Morrison  
 Laura O'Reilly

### EXECUTIVE

Laura O'Reilly  
 Jordan O'Reilly  
 Ian Gearey  
 Poppy Malone  
 Charlie Kelly  
 Ali McClenaughan  
 Lachlan Bursle  
 Marissa Apted  
 Anna O'Brien



## Milestones from the Year



**FEBRUARY:** The Enterprise Team work on two possible social enterprise ideas – CareLink and Sydney Trades and Services Network.

**MARCH:** The Fighting Chance meet a company called RedFlarez, and the seeds of the idea that would become Jigsaw Business Solutions are laid.

**MARCH:** Fighting Chance CEO Laura O'Reilly is appointed to the NSW Disability Council.

**11 MARCH:** Inaugural Fighting Chance Cricket Day at the Allan Border Oval in Mosman. The event was attended by approx. 1000 members of the Mosman community and \$15,000 was raised in support of Fighting Chance's work.

**MARCH:** Stephen Allman joins the Enterprise Project as the newest intern.

**APRIL:** Linda Davis joins Fighting Chance as our internal bookkeeper. Linda is a person with a disability.

**APRIL:** Fighting Chance is profiled on ABC Radio National.

**APRIL:** Bill Moss AM launches his biography, Still Walking. Fighting Chance is named as a beneficiary of the sales of Still Walking.

**DECEMBER:** The number of people in Fighting Chance's programs expands as three new interns join our number.

**JANUARY:** Ashleigh Powell and Chris Allerdice join the Enterprise Program as our newest interns.

**APRIL:** The Fighting Chance team holds its first market day at Warringah Mall. The interns successfully sell Shags, thanks in large part to their enthusiastic selling technique. The experiences gained through the monthly market days will go on to greatly shape the business plan for Avenue.

**MAY:** Fighting Chance is the beneficiary of the proceeds of a Morrison Mercedes Golf Day.

**JULY:** Fighting Chance raises \$6,000 at our annual Trivia night.

**JULY:** The Fighting Chance Work Experience Program is launched.

**AUGUST:** Fighting Chance City to Surf Team raises over \$20,000 to support our work.

**AUGUST:** The Fighting Chance Crew take part in the Global Roll outside the Opera House.

**AUGUST:** The Fighting Chance team consolidate many of the ideas it has been working on, including Sydney Trades Network and the relationship with RedFlarez, into the idea for Jigsaw Business Solutions.

**SEPTEMBER:** The Enterprise team experiment with the first Fighting Chance cookbook, designed by all the interns.

**SEPTEMBER:** Jo Berry joins the Enterprise program in an administrative role. Jo is a person with a disability.

**25 OCTOBER:** The Fighting Chance Annual Ball is held and is a raging success. Over 500 people join us at the Sydney Convention Centre to celebrate the year and look ahead to the next stages of Fighting Chance's work. A staggering \$60,000 is raised.

**NOVEMBER:** Fighting Chance launch Avenue, which will be our flagship enterprise in 2013, by getting out to local markets and starting to sell wares made by disabled artisans in Nepal. We sell out of stock after three market days.

**NOVEMBER:** Fighting Chance intern Ash Powell finalizes her Christmas card range. Ash's cards will sell out twice in December.



### JACOB HILLIER (WORK EXPERIENCE STUDENT)

"It has been a great privilege for Cameron and me to experience Fighting Chance during Term 4 in 2012. When we found out about the history and that we were going to Fighting Chance, we were very excited.

When we first got to Fighting Chance, the staff showed us all around the office. We did data entry and policy word document work, and maybe even a survey or two. The staff are really incredible at Fighting Chance. Sarah would always laugh when somebody shared a joke with her. Kellie is from Ireland and she is the most wonderful person that you could ever meet. There is another girl called Laura O'Reilly who brings us all a good lot of stuff to work on.

Fighting Chance has had so many events in 2012 when Cameron and I were there on a Friday. A couple of events that Cameron and I showed up to were the Disabillitea and the Fighting Chance Christmas Party.

In the future, Cameron and I would like to keep coming to Fighting Chance and for them to keep challenging us. In 2012 we liked Fighting Chance to bits."

### BRIANNA HEATON (RETAIL)

"Fighting Chance has been so very good for me this year. I enjoyed going to concerts like Kelly Clarkson, Lady Gaga and Coldplay. Everyone had an amazing time at the concerts and I had a great time with them. I have had fun going to market days as well. I have enjoyed holding the chocolate box information and writing my blogs. In 2013 I could do better on my communication with other people."

### MARIA MAKHOUL (BLOG WRITER)

"Working at Fighting Chance in 2012 has been a fantastic experience for me to date. I'm an aspiring journalist and have had a great interest in writing since my childhood. I'm also studying a "communications" course to help me improve my skills for journalism and my writing generally.

My work position here as a "new media and research assistant" has entailed me chronicling the challenges of a young person with a disability, through online blog-writing on the Fighting Chance website. I particularly try to focus on empowering young people with disabilities by sharing my experiences. The staff I have worked with at Fighting Chance have been great mentors to me and even though I've had to learn how to adapt to different writing and editing styles, I now feel that the blogs I am producing reflect my personality. My goal achievements for 2013 are to do more writing and definitely get more journalistic interviews, and work on disability educational programs (either with other organisations or alternatively start my own)."

### ASHLEIGH POWELL (CARD DESIGNER)

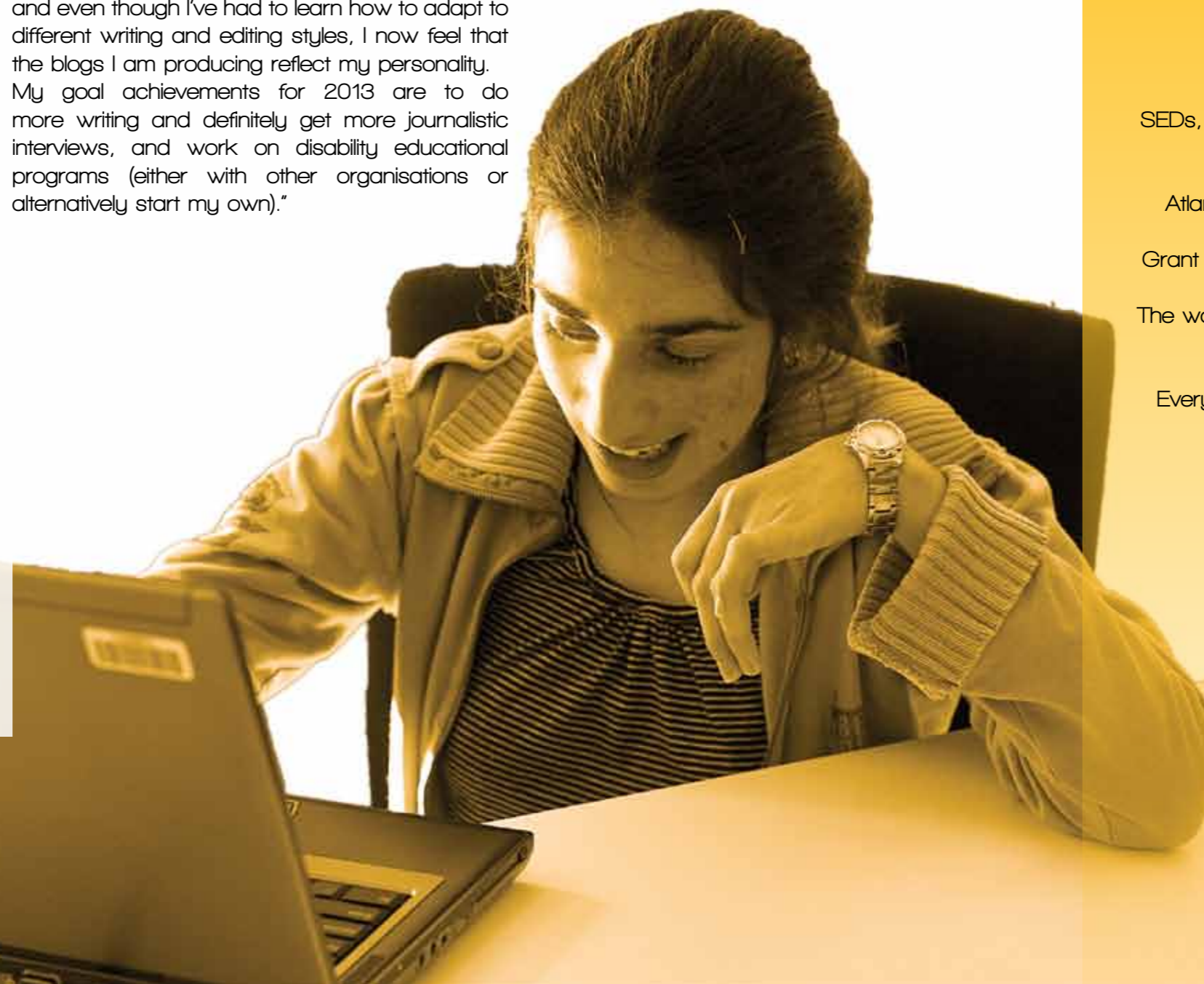
"What I liked about Fighting Chance:  
Friends  
Using my creativity  
Card-making  
Watching others  
Computers  
Using my ipad

What have I been doing:  
I have been making Mother's Day, Valentine's Day, Christmas, Father's Day and Easter cards using Doodle Buddy. I have also gone out to market days at Warringah Mall."

## SPECIAL THANKS

Fighting Chance would like to thank the following individuals and organisations who have contributed to our work in 2011/12:

Coca Cola Foundation  
James N Kirby Foundation  
Mary Mackillop Foundation  
QBE Foundation  
Sisters of Charity Foundation  
Manly Council  
Mosman Council  
Warringah Council  
ANZ Trustees  
ClubsNSW  
Mosman Cricket Club  
Northern Beaches Interchange  
Bill Moss  
Nadia Smit  
Rocco Falcoma  
SEDs, and particularly the fantastic Sue Werner  
The Cerebral Palsy Alliance  
Wilson's HTM  
Atlantis for their ongoing donations of office furniture  
Grant Thornton for their ongoing pro bono audit services  
The wonderful people at KPMG for their ongoing advice and support  
Every person who has donated to our work.  
Thank you.





## PROGRAMS

### THE ENTERPRISE PROGRAM

The Enterprise Program exists to create employment opportunities for adults who, because of the severity of their disability, otherwise struggle to find work. We do this in two ways – we start businesses which are designed to capitalize on the abilities of our staff, and we run training projects which develop and harness their potential.

2012 was a huge year for the Enterprise Program. In addition to welcoming 11 new interns into the project, hiring two fantastic new support staff to oversee its operations, more than doubling our financial investment in its operations and launching our work experience program, we have also developed the business plans for two social enterprise businesses which will become the centerpiece of the Enterprise Program in 2013 and beyond. We are extremely excited about the two social enterprises we started last year and believe that they have the potential to create employment opportunities and post-school options for a range of people with disabilities who currently lack options.

The work of the Enterprise Program was also bolstered this year by the support we received from a number of wonderful foundations and organisations which have supported us with donations of funds and equipment. For the second year running Atlantis has provided us with the furniture we use each day in the project. Without Atlantis we would all be very literally sitting on the floor. Similarly, several philanthropic organisations have donated to the Enterprise Program this year to fund the operational costs of the program and to allow us to buy the vital assistive technology needed to get our staff working. We would particularly like to thank the Sisters of Charity Foundation, Wilsons HTM Foundation, James N Kirby Foundation and the Coca Cola Foundation, whose donations of funds allowed us to buy bathroom equipment, air chairs, adapted communication devices, computer equipment and software, all of which allowed our staff to get to work. In total, Fighting Chance was able to invest over \$260,000 in the Enterprise program this year. We thank everyone who supported us in this endeavour this year, and together we have done great things.

### JIGSAW BUSINESS SOLUTIONS

The first of the two social enterprises created by the Enterprise Program in 2011/12 is Jigsaw. Jigsaw is an outsourcing and administrative support business which exists to meet the needs of small and medium-sized organizations in the community in which it is based. Jigsaw provides services which are designed to fill in the gaps for the small business owner – from data entry to call answering services, Jigsaw will provide the services the small business person needs to increase the efficiency of their own business.

Because of the nature of the services Jigsaw provides, it will be set up to provide employment opportunities for people with disabilities. In particular, Jigsaw will hire people with mild and moderate physical disabilities, whose disability may exclude them from one part of a “traditional” office role, but who are more than capable of the others. An employee with a speech impediment, for example, may not be able to answer the phone, but can converse with customers online.



Jigsaw’s model is to hire people with a range of mild and moderate disabilities, whose abilities are complimentary and contribute to the skill set of the whole team. Together, and working as one unit, the Jigsaw team will have the range of skills needed to meet our commitments to our clients.

We believe that Jigsaw has the potential to become a presence in communities across Australia, providing services to local businesses and hiring locals with disabilities in the process. In 2012 we developed the service model of the business; in 2013 we will be making it a reality, in partnership with local businesses in our community who have already expressed a need for our services.

### AVENUE

In Australia today there are 2.6 million people who are defined as having a severe or profound disability. For this group, the breadth of opportunity on offer to mainstream Australians suddenly shrinks, and particularly in the areas of employment. Indeed, Australians with a severe or profound disability have a 15% chance of getting a job.

What happens to these young people as they leave school and venture into their adult lives? Where services exist at all, the current model is to funnel these people into day programs, which offer amusement, respite and something to do with the person’s time.

Avenue is an innovative disability service which is part-business, part day program. Avenue will offer a range of opportunities to adults with the most severe disabilities in our community, from employment through to personal growth and development.

The idea for Avenue is built upon four related principles and beliefs:

- That all Australian adults who wish to be in employment should be afforded the opportunity to work and contribute, regardless of the level of ability or the disability they may have.

- That employment is important in the life of any adult; not only for the economic prosperity of the individual, but also for the associated psychological benefits associated with being a purposeful and contributing member of society.

- That even a person with a profound disability has something to contribute, and that it is in the best interests of everyone in our society to invest careful thinking into drawing out that potential and bringing it to the fore.

The idea for Avenue has been developed by the team at Fighting Chance over the course of a year of working with people with profound and severe disabilities in an employment setting.

Avenue is fundamentally a retail business, which will also offer genuine employment opportunities, as well as learning and personal development opportunities, to people for whom employment in any other setting (including ADEs and supported employment) has been long dismissed.

Avenue is a retail business which will import high-quality wares, made by people with disabilities from across the world, for distribution and sale in markets and independent retail outlets across Australia. In generating this commercial activity, the Avenue team will task-analyse all of the roles within the business, and then custom design roles for individuals which harness their abilities, whatever those may be.

Avenue is probably the most exciting business to come out of The Enterprise Program this year. If we can make it work, we believe this business has the potential to significantly change the post-school landscape for people with the most profound disabilities in our community.



## WORK EXPERIENCE

There are a number of reasons why Australians with disabilities struggle to find work in our society, but a lack of work experience opportunities is one of them. Work experience is such a formative undertaking in the life of any young person; it is a short period where we learn what it is to be in the adult world, come to grips with the behaviours that are expected in the workplace, and have a first experience of work which opens up future doors. The unjust reality is that people with disabilities are often entirely excluded from this opportunity.

In July 2012 Fighting Chance launched its Work Experience Program. The premise of the Program is very simple – we offer school students the chance to work in an office environment and experience life as an employee of a business. The program was run as a pilot in 2012, in conjunction with Arranounbai school, and were thrilled when Jacob and Cameron joined us during term four. The pilot was so successful that we will be expanding it rapidly in 2013.

## LIFEX PROGRAM

In 2011/12, Fighting Chance began the delivery of our social program, LifeX. The operational model of this program is pretty simple – we ask the interns what they would like to do for fun, and then we arrange it. The Fighting Chance interns chose music as the overwhelming activity of choice this year, and at their request we went to see Lady Gaga, Kelly Clarkson and Coldplay. These nights out were really fantastic social events and everyone had a lot of fun.

In addition to nights out, the Fighting Chance team also held a number of lower-key LifeX events, including the Christmas Party and facilitating attendance of the interns to our Annual Ball and Trivia Night.

In 2013, and thanks to support from the Mary MacKillop Foundation, we will be growing LifeX in scale, to incorporate more frequent, more varied social events for the interns' enjoyment.

## Events and Fundraising

In 2011/12 the Fighting Chance Events team hosted three large events, which collectively accounted for 35% of Fighting Chance's income and generated profits of approximately \$81,000.

The Fighting Chance 2011/12 Events calendar kicked off in March with our Celebrity Cricket Day at the Allan Border Oval in Mosman. Approximately 1,000 people from the Northern Beaches community joined us in the bright sunshine for a day of great cricket, food and drink, music and children's entertainment. In terms of on-field entertainment, sporting superstars Ian Chappell, George Gregan, Shane Lee and Stuart MacGill took part in our celebrity match alongside Fighting Chance supporters. The event raised a fantastic \$15,000 for Fighting Chance, which was a great result for the organisation.

In July Fighting Chance hosted its second annual trivia night. Like last year, 100 Fighting Chance supporters turned out to play some trivia and support our cause. The event raised \$6,000 and was a lot of fun.

In October the Fighting Chance team geared up for our largest event of the year; our Annual Ball. This year 510 people joined us at the Sydney Convention Centre to enjoy a night of magic,

music and great food and drink. The event was a considerable improvement on the year before as we were able to employ many of the lessons learned in 2011 to put on a really fantastic show. The event was by far the best one put on by the Fighting Chance team, and there was a fantastic vibe in the room on the night. In total we raised over \$60,000 for Fighting Chance, which was a stunning result and a threefold increase on the year before.

In terms of fundraising events, the Fighting Chance team also entered a team into this year's City2Surf. 10 supporters ran for us this year, raising approximately \$12,500 in the process. This was a fantastic result and we thank the runners for their hard work.

Finally, I want to thank the amazing people who make Fighting Chance's events happen. The whole team is absolutely voluntary and everyone puts in many dozens of hours to make the events as good as they can be. Thank you to the events team for your hard work, and to all of our supporters for coming along and celebrating with us.

Ian Gearey  
Events Office

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"...THE FIGHTING CHANCE EVENTS TEAM HOSTED THREE LARGE EVENTS, WHICH COLLECTIVELY ACCOUNTED FOR 35% OF FIGHTING CHANCE'S INCOME"

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**LETTER FROM FINANCE OFFICER MARISSA APTED**

It is with pleasure that I present the Finance Officer's Report for Fighting Chance for the financial year ended 30 November 2012.

2011/12 was a year of significant growth and progress for all of Fighting Chance's operational teams, and the Finance Team was no exception.

The Finance Team grew this year to include the addition of an in-house bookkeeper, Linda Davis, who is now overseeing Fighting Chance's accounts week-to-week.

Building upon the advice received from KPMG during our establishment phase in 2011, we also spent a portion of the year developing and solidifying Fighting Chance's financial policies and procedures, reporting structures and budgeting practices. Fighting Chance has operated with openness and integrity from the very beginning, but we recognise that the candor of our actions must be reflected in transparent, documented procedure, if we are to deserve the trust of the wider community. We have made great strides in these endeavours in the last 12 months, and will continue to refine and implement our practices in 2013, with the goal of best practice in mind.

We are excited to report significant financial growth in the year ended 30 November 2012.

The charity generated total income of \$363,572 in 2011/12, up 64.2% on the previous year.

38% of total income was generated through events, 21% through program funding, 23% through grants from foundations and trusts, and a further 16% was generated through general public donations and fundraisers.

While we increased our total income by 64.2% last year, Fighting Chance also significantly increased its expenditure, by 111% on the previous year. The primary reason for this change was the significant expansion of our projects and a full twelve months

of operating costs (compared to six months in 2011).

74% of expenditure in 2011/12 related to the provision of disability services, 23% to event-related expenditure, and 3% of expenditure related to administration and marketing.

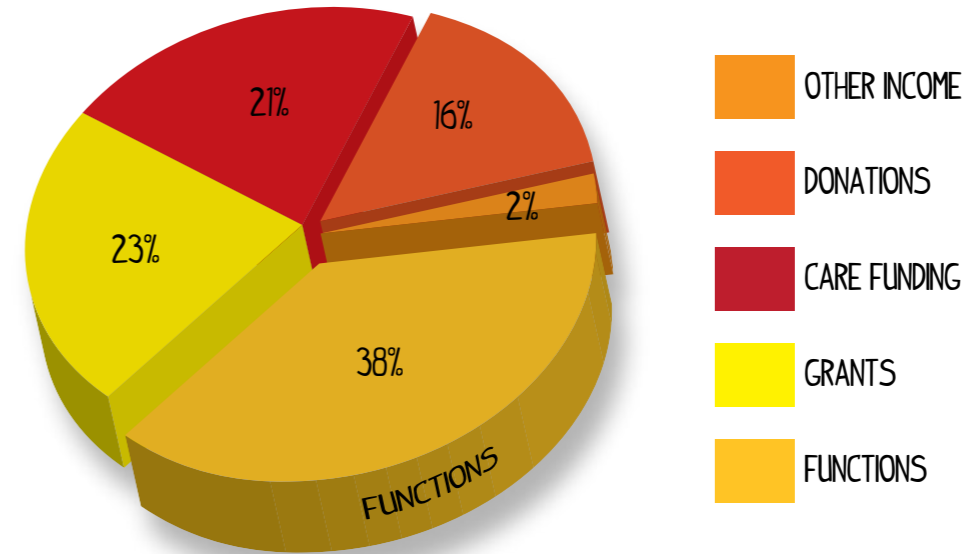
We finished the year with a modest operating loss of \$10,165. The reason for this loss was our significant growth in 2011/12, which resulted in larger expenditure on program delivery.

We end the year with net assets of \$127,614.

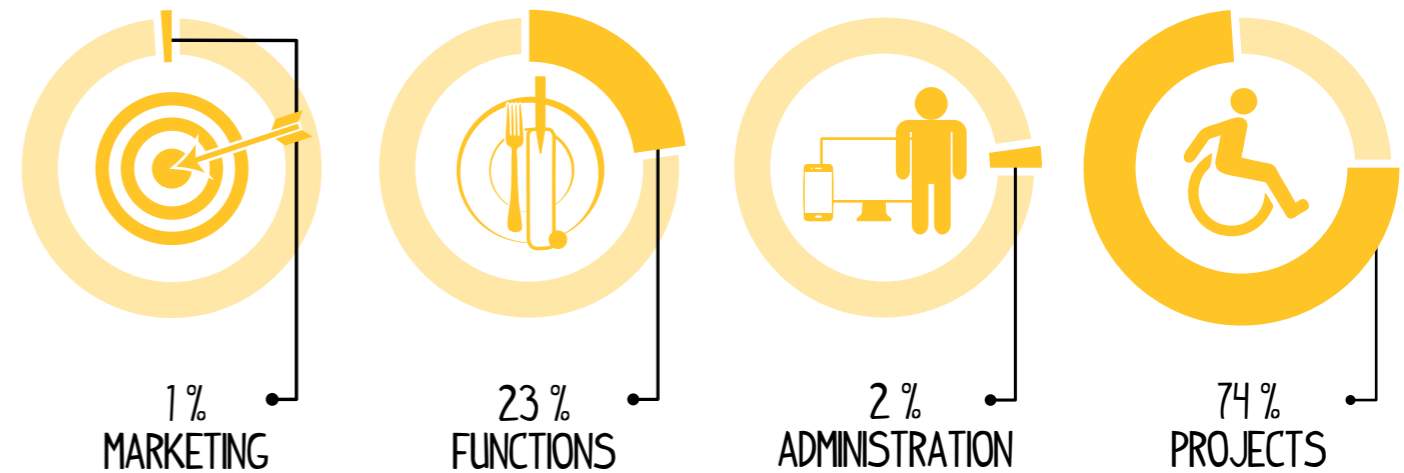
In summary, 2011/12 was a year in which Fighting Chance invested heavily in program delivery, facilitated by a significant growth in our income. We move into 2013 with the expectation that the next year will involve continued rapid growth, but will plan to be better equipped, after a full year of operations, to budget and manage expenditure more closely.

**Marissa Apted**  
Finance Officer

**"THE CHARITY GENERATED TOTAL INCOME OF \$363,572 IN 2011/12, UP 64.2% ON THE PREVIOUS YEAR."**



**EXPENSES**





STATEMENT OF COMPREHENSIVE INCOME  
FOR THE YEAR ENDED 30 NOVEMBER 2012

	2012 \$	2011 \$
<b>Revenue</b>		
Donations	59,272	107,939
Grants	82,097	-
Functions	139,159	100,006
Care funding	76,686	5,635
Other income	6,358	7,870
	<u>363,572</u>	<u>221,450</u>
<b>Expenses</b>		
Administration expenses	5,546	5,054
Function expenses	85,589	66,185
Donations	-	3,370
Marketing expenses	5,221	18,398
Project expenses	276,594	72,709
Therapy expenses	-	9,900
Other expenses	787	568
	<u>373,737</u>	<u>176,184</u>
<b>(Deficit) / surplus for the year</b>	<b>(10,165)</b>	<b>45,266</b>
Other comprehensive income for the year, net of income tax	-	-
<b>Total comprehensive (loss) / income for the year</b>	<b>(10,165)</b>	<b>45,266</b>

STATEMENT OF FINANCIAL POSITION  
AS AT 30 NOVEMBER 2012

	2012 \$	2011 \$
<b>Current assets</b>		
Cash and cash equivalents	91,547	96,856
Trade and other receivables	27,555	28,180
<b>Total current assets</b>	<b>119,102</b>	<b>125,036</b>
<b>Non-current assets</b>		
Plant and equipment	30,319	24,878
<b>Total non-current assets</b>	<b>30,319</b>	<b>24,878</b>
<b>Total assets</b>	<b>149,421</b>	<b>149,914</b>
<b>Current liabilities</b>		
Trade and other payables	16,604	10,156
Employee benefits	5,203	1,979
<b>Total current liabilities</b>	<b>21,807</b>	<b>12,135</b>
<b>Total liabilities</b>	<b>21,807</b>	<b>12,135</b>
<b>Net assets</b>	<b>127,614</b>	<b>137,779</b>
<b>Equity</b>		
Retained earnings	127,614	137,779
<b>Total equity</b>	<b>127,614</b>	<b>137,779</b>

These financial statements should be read in conjunction with the accompanying notes found in the full set of financial statements available online at [www.fightingchance.org.au](http://www.fightingchance.org.au)

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STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED 30 NOVEMBER 2012

	Retained Earnings \$	Total Equity \$
Total equity at 1 December 2010	92,513	137,779
Total comprehensive income for the year	45,266	45,266
<b>Total equity at 30 November 2011</b>	<b>137,779</b>	<b>137,779</b>
Total comprehensive income for the year	(10,165)	(8,505)
<b>Total equity at 30 November 2012</b>	<b>127,614</b>	<b>137,779</b>

STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED 30 NOVEMBER 2012

	2012 \$	2011 \$
<b>Cash flows from operating activities</b>		
Donations	363,824	192,831
Payments to suppliers and employees	(364,051)	(186,814)
Interest income received	2,418	4,012
<b>Net cash provided by operating activities</b>	<b>2,191</b>	<b>10,029</b>
<b>Cash flows from investing activities</b>		
Purchase of plant and equipment	(7,500)	(5,686)
<b>Net cash used in investing activities</b>	<b>(7,500)</b>	<b>(5,686)</b>
Net change in cash and cash equivalents held	(5,309)	4,343
Cash and cash equivalents at beginning of period	96,856	92,513
<b>Cash and cash equivalents at end of period</b>	<b>91,547</b>	<b>96,856</b>

### CLOSING REMARKS FROM COO JORDAN O'REILLY

For me, the organisation that Fighting Chance is today was first conceived on a bus ride through the snowy Alps of France. It was around 2am, and Laura and I sat dreaming of ways we could make a positive change in the life of our little brother, Shane, when we arrived back in Australia. We didn't know what it was going to be called, or how we were necessarily going to achieve it, but the prospect and size of the social injustice facing our sibling and his peers was enough to resolve us to take action. We committed to each other on that cold, dark bus journey, that we would do something to create a better life for Shane, and that we would work to help as many people as we could in the process.

Looking back now over the past two years, I am astonished at what we have achieved in such a short amount of time. Fighting Chance has grown from a modest fund for therapy services into a fully-fledged service provider and advocacy organisation, supporting many people with complex and multiple disabilities everyday. What's even more astonishing is the ideas and the dreams that spring to life everyday and which now resembles Fighting Chance's future. We stand positioned to make huge strides forward over the coming 12 months and to continue the modest dream of supporting people with disabilities into a better life.

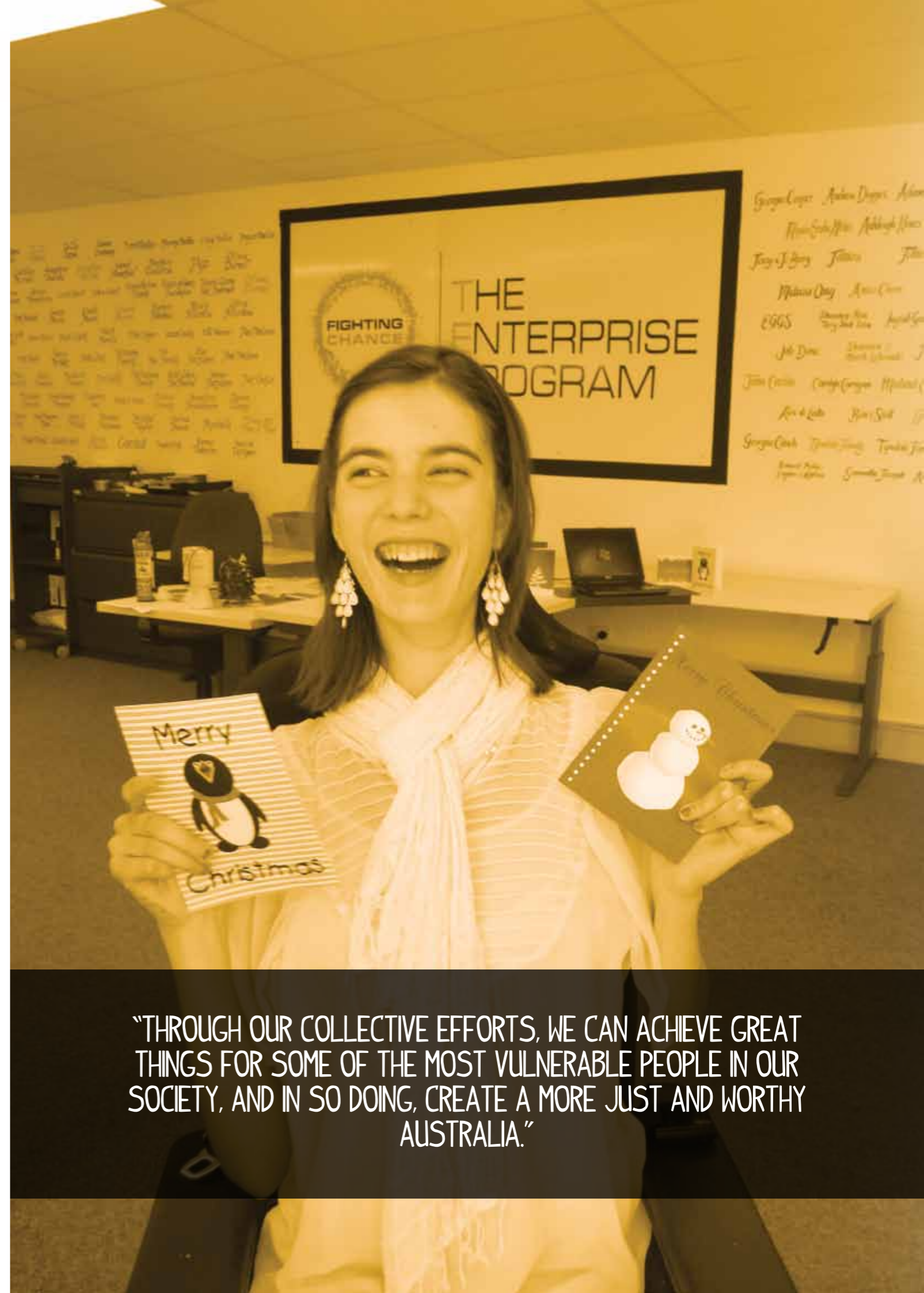
I can safely say that without the assistance we have received from our family, friends, volunteers, donors, general supporters, and partnership organisations, Fighting Chance would not exist. It is due to astounding support that we receive from all corners of our community that we are positioned to have such great impact over the coming years. This reality should give great hope to anyone who has ever doubted the ability of a small group to change the world for the people they love.

My job is to look forward toward the future and that is something I take huge hope and joy from doing. We have recently settled on our grand vision for Fighting Chance and there is a determination brewing amongst our team to make this happen no matter what. Although 2012 was a truly great year for our organisation, we have never had a greater drive or sense of urgency to start really delivering on our promises. We truly believe in the importance and uniqueness of our work, and we are more determined than ever to achieve our goals to position Fighting Chance as a lean, responsive and supportive organisation for young people with disabilities and their families.

Please consider furthering your support for our organisation over the coming 12 months and beyond. Through our collective efforts, we can achieve great things for some of the most vulnerable people in our society, and in so doing, create a more just and worthy Australia.



Jordan O'Reilly  
COO



"THROUGH OUR COLLECTIVE EFFORTS, WE CAN ACHIEVE GREAT THINGS FOR SOME OF THE MOST VULNERABLE PEOPLE IN OUR SOCIETY, AND IN SO DOING, CREATE A MORE JUST AND WORTHY AUSTRALIA."



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FIGHTING CHANCE has DGR status.